



Job role: Sales Manager

Previous experience: 7 years +

Location: North Holland

Description:

- Developing and executing strategic plans to achieve sales targets and expand the customer base.
- Develop strong, mutually beneficial relationships with customers, and review existing and new business
- Help break into new expansion markets and provide commercial support in negotiating contracts.
- Be the main point of contact for our key client contracts and provide management support.
- Maintain sales volume, product mix, and selling price by keeping current with supply and demand
- Take ownership of Sales projects with the ability to find solutions and deliver results
- Work with all internal teams to foster a culture of continuous process improvement
- Drive the successful implementation and adoption of the sales and marketing strategies and automation of platforms
- Monitor the quality of marketing and sales information and define data improvement requirements

For full position details, including skills and knowledge requirements, and to apply to this exciting opportunity follow the link: [Learn more](#)